



kernel_perspective @unix_byte

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The 2002 email by Jim Allchin, co-president of Platforms at Microsoft, shows the extent of panic in regards to Linux: "My conclusion: We are not on a path to win against Linux... team must get a couple more hot resources assigned to it immediately who can do a teardown of Linux"

From: Jim Allchin
Sent: Friday, September 27, 2002 10:20 PM
To: Brian Valentine, Paul Flessner; Bill Veghte, Bob Kelly; Eric Rudder, Dan Neault
Cc: Michele Freed
Subject: Linux

I am travelling as you know. I have had many VAP round tables (both partner and not), met with many enterprise customers, had many roundtables with the field – both sales roundtable and technical roundtables. I also met with the US seminar group I have seen a lot of customers this week.

My conclusion: We are not on a path to win against Linux. We must change some things and we must do it immediately. The current white papers, etc. are too high level and they are not going to cut it. Here are specific actions that I have concluded that we must take.

1. bill's team must get a couple more hot resources assigned to it immediately who can do a tear down of Linux. This resources must help do the items I outline below together with other teams. I am not sure who might be best to assign here. Michele and I have been brainstorming and we don't have a long list. One person that I think we could consider recruiting to help would be vicg. Another person might be brian hall. These guys aren't super technical, but they are both good at distilling the essence and packaging stuff. Vic would be better than brian, but I wanted to throw both names out. I would only pick one of them. Just as importantly we need a kynil type of person – someone very technical. I insist that we find someone within a week and assign them on this for the next 2 months. I am not sure who to pick on the technical side. Once you read below I would like some suggestions. I think can be done in 2 months.

2. We need a paper which outlines technically how our system (kernel, web service, file server) is better. I think we have Mark R signed up to write this (robs was supposed to engage him on this). This paper needs to cover things like the facts that we have a preemptive kernel, asynchronous I/O, etc. Facts... that go to the core of why windows is different and Linux is old unix. Facts. I would have the technical person help with this. There was a technical writeup a few years ago by Mark in Windows NT Magazine. We need more on this.

1:08 AM - 12 Jul 2018

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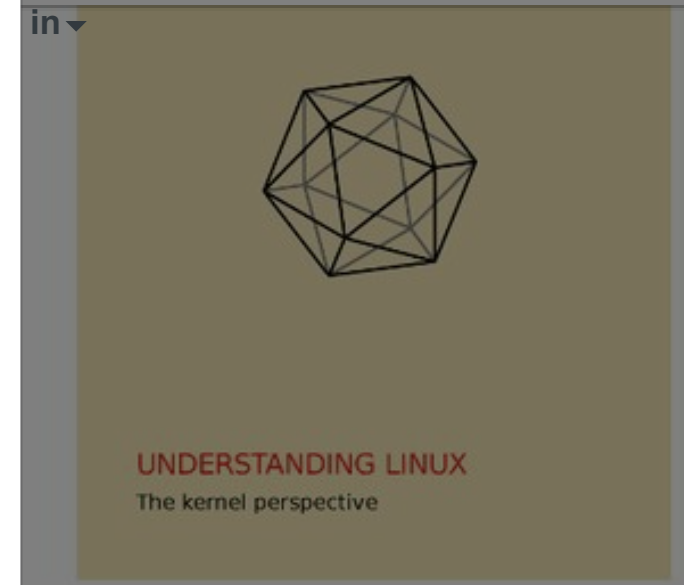
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Vintage Unix news "Understanding Linux Perspective":

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